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## Recommendations

**Dan DiSantis** (Colleague)

**Vice President, Business Development, Healthcare & Life Sciences at Virtusa Corp.**

*Jon is an excellent project manager and team leader. I have worked with Jon for the past 11 years and there are none better. I encourage you to contact me directly for a reference*

**JC Romero** (Client)

**Manager, Software Engineering at Prime Therapeutics**

*Jon provided exceptional leadership to our engagement, keeping the team on track and delivering code on time.*

**Brett Hill** (Client)

**Pega IT Director at Excellus BlueCross BlueShield**

*I worked with Jon when he was the Project Manager/Implementation lead for our Integration partner doing IT development. Jon was consistently on top of all of his team's activities. He did a great job prioritizing their work to meet deadlines and provided clear communication to our Program lead. He provided line sight to all roadblocks and issues well in advance to help us better plan or react to issues. Overall, Jon was a pleasure to partner with.*

**James Campbell** (Colleague / Pega Partner)

**VP Global Digital Process Automation Solutions at Virtusa Corp. & Pega Lead Solution Architect via Pegasystems**

*Jon and I have done large scale transformation projects together and if the need arises for large transformation program/project management, he is one of the best to get a call from me.*

**Narendra Nellore** (Colleague)

**PEGA Lead System Architect at Virtusa Corp.**

*I had the pleasure of working with Jon for nearly 5 years across projects at Prime Therapeutics and Excellus BCBS. Throughout that time, Jon consistently brought clarity and leadership to complex Pega implementations, serving as a trusted Engagement Lead who seamlessly connected business needs with technical delivery. He was instrumental in aligning cross-functional teams and navigating stakeholder dynamics to keep projects moving forward smoothly.*

*At Excellus, Jon played a key role in helping the team scope the work required to meet client goals, setting everyone up for success. Beyond his technical and strategic contributions, Jon's mentorship left a lasting impact—he supported team members' growth and fostered strong, collaborative relationships with both internal leads and clients. Working with Jon was a genuinely great experience. Any team would be lucky to have him on board.*

**Emmett Muckeroy** (Pega Partner)

**Consulting Manager at Pegasystems**

*I had the pleasure of working with Jon D'Innocenzo on multiple projects on the Excellus account. Jon is an exceptionally skilled and experienced delivery manager who consistently demonstrates a keen eye for the big picture while managing the finer details with tact and precision. His ability to navigate complex projects and deliver outstanding results is truly commendable.*

*Jon's leadership style is both supportive and inspiring, making him a great person to work with. His team holds him in high regard and enjoys working for him, which speaks volumes about his ability to foster a positive and productive work environment. I highly recommend Jon for any role that requires strong leadership, strategic thinking, and a commitment to excellence.*

**Aimee Gallagher** (Pega Partner)

**Sr. Client Success Manager at Pegasystems**

*I worked with Jon on a pivotal project for a Pega Healthcare client. This new Care Management application represents a crucial step forward in automating and streamlining this client's physician review process starting with prior authorizations. Jon drove the collaboration between our client, Virtusa (the Pega partner leading the development effort), and Pega.*

*From the beginning, under Jon's guidance, the implementation team maintained strict adherence to out-of-box functionality, deliberately avoiding custom DX components to ensure long-term sustainability while simplifying updates. The team's disciplined approach to scope management allowed them to strategically prioritize requirements, focusing first on core functionality while systematically addressing less critical elements in later sprints. The implementation journey culminated in a meticulously pre-planned UAT phase that facilitated a remarkably smooth transition to production, with minimal disruption to our client's operations.*

*Under Jon's leadership, and detailed focus, we were able to go-live within 7 months from project kick-off with the client achieving 90% reduction in processing time for certain case types. I look forward to working with Jon again.*